

START-UP COSTS	Cost (#)	COSTS	Cost (#)
Registrations		Business purchase price	
Business name		Franchise fees	
Licences		Start-up capital	
Permits		Plant & equipment	
Domain names		Vehicles	
Trade marks/designs/patents		Computer equipment	
Vehicle registration		Computer software	
More...		Phones	
Membership fees		Fax machine	
Accountant fees		More...	
Solicitor fees		Security system	
advance/deposit)		Office equipment	
(Electricity, gas, water)		Furniture	
Phone connection		Shop fitout	
Internet connection		More...	
Computer software			
Training			
Wages			
Stock/raw materials			
Insurance			
Building & contents			
Vehicle			
Public liability			
Professional indemnity			
Product liability			
Workers compensation			
Business assets			
Business revenue			
Printing			
Stationery & office supplies			
Marketing & advertising			
More...			
Total start-up costs	\$0	costs	\$0

PROFIT & LOSS FORECAST	[Year 1]	[Year 2]	[Year 3]
Sales			
less cost of goods sold			
More...			
Gross profit/net sales	\$0	\$0	\$0
Expenses			
Accountant fees			
Advertising & marketing			
Bank fees & charges			
Bank interest			
Credit card fees			
Utilities (electricity, gas, water)			
Telephone			
Lease/loan payments			
Rent & rates			
Motor vehicle expenses			
Repairs & maintenance			
Stationery & printing			
Insurance			
Superannuation			
Income tax			
Wages (including PAYG)			
More...			
Total expenses	\$0	\$0	\$0
NET PROFIT	\$0	\$0	\$0

CASHFLOW	Jan	Feb	Mar	Apr	May
OPENING BALANCE	\$0	\$0	\$0	\$0	\$0
Cash incoming					
Sales					
Asset sales					
Debtor receipts					
Other income					
Total incoming	\$0	\$0	\$0	\$0	\$0
Cash outgoing					
Purchases (Stock etc)					
Accountant fees					
Solicitor fees					
marketing					
Bank fees & charges					
Interest paid					
Credit card fees					
gas, water)					
Telephone					
Lease/loan payments					
Rent & rates					
expenses					
maintenance					
Stationery & printing					
affiliation fees					
Licensing					
Insurance					
Superannuation					
Income tax					
PAYG)					
More...					
Total outgoing	\$0	\$0	\$0	\$0	\$0
balance	\$0	\$0	\$0	\$0	\$0
CLOSING BALANCE	\$0	\$0	\$0	\$0	\$0

Jun	Jul	Aug	Sep	Oct	Nov	Dec
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0	\$0

BALANCE SHEET FORECAST	[Year 1]	[Year 2]	[Year 3]
Current assets			
Cash			
Petty cash			
Inventory			
Pre-paid expenses			
Fixed assets			
Leasehold			
Property & land			
Renovations/improvements			
Furniture & fitout			
Vehicles			
Equipment/tools			
Computer equipment			
More...			
Total assets	\$0	\$0	\$0
Current/short-term liabilities			
Credit cards payable			
Accounts payable			
Interest payable			
Accrued wages			
Income tax			
More...			
Long-term liabilities			
Loans			
More...			
Total liabilities	\$0	\$0	\$0
NET ASSETS	\$0	\$0	\$0

BREAK-EVEN CALCULATOR	
Timeframe (e.g. monthly/yearly)	
Average price of each product/service sold	\$23,900,500.00
make/deliver	\$546,980.00
Fixed costs for the month/year	\$45,560,400.00
Percentage of price that is profit	\$0.98
Total sales needed to break-even	\$46,627,503.70
even	\$1.95